



# *BSIA UPDATE for the Security Equipment Manufacturer Section*

## **February 2023 meeting updates**

### **BSIA Technical Services**



THE VOICE OF THE PROFESSIONAL SECURITY INDUSTRY

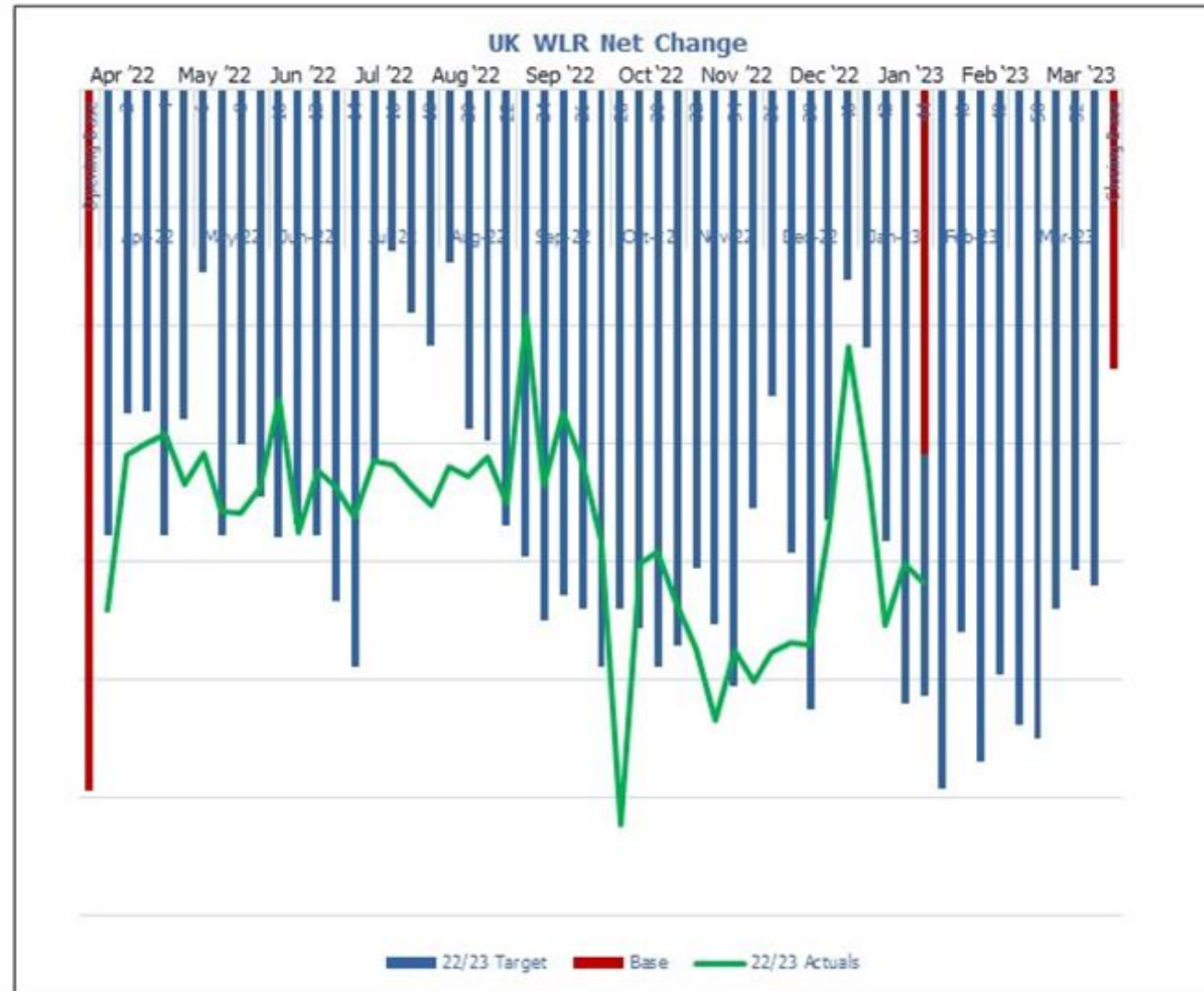


# ALL-IP Transition

# Reducing the WLR base in the UK (PSTN)

## UK WLR Base Movement

FY22/23 Goal – Reduce the WLR Base by 23%

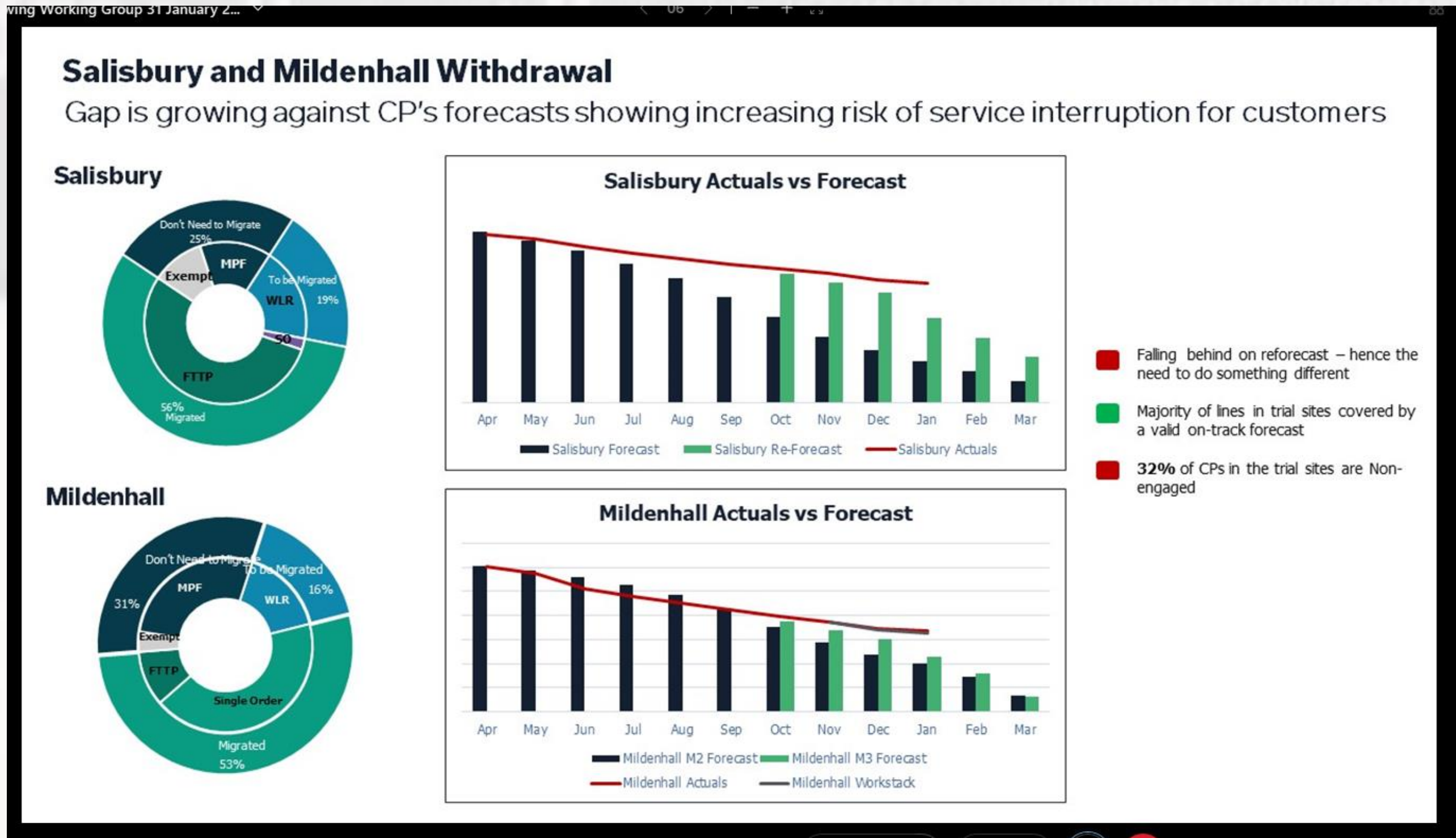


- Last financial year we reduced the WLR base by **14%**
- This financial year we're looking to **improve** again and reduce the base by **23%**
- We've had a good **Q3** and are on track to hit **23%**
- However, to succeed in hitting the target, migrations are needed to increase in the final two months. Still scope for more migrations onto non-copper based products.



On track to hit 23% WLR base

# Salisbury & Mildenhall trials



**There is an increased risk of service interruption for consumers in these locations**

## Salisbury and Mildenhall WLR withdrawal trial Step 4 update

- CP progress monitored against forecast
- Emails sent out 16 January 2023 to advise:
  - CP Non-engaged – postcard sent to in-scope\* end customers
  - CP materially off-track – postcard sent to in-scope\* end customers
  - CP slightly off-track – postcard not sent to end customers
  - On track CPs receive no email and postcard not sent to end customers
- Postcards dispatched week commencing 23 January 2023
  - Uninhabited premises and duplicates removed
- Plan remains to monitor progress against forecast and send further emails and postcards in February and March 2023 as previously briefed
  - February postcards to be sent using same principles as above, March postcards to all remaining in-scope\* end customers irrespective of CP progress against forecast

\* within fibre footprint and non exempt

## Further postcards to be sent in Q1

# Salisbury & Mildenhall trials

Working Group 5 Salisbury L...

## Salisbury

Postcard Front



Postcard Back



## Example of postcards

## All IP Trials – Salisbury and Mildenhall

### End of Trial Update

#### We have previously:

- Communicated ceasing service in April 2023
- Served WLR contractual notice for assets in the affected areas, (also SMPF / GEA-FTTC when over WLR)
- Opened exemption process

#### We have reflected:

- In scope end customers remaining on WLR is higher than expected
- CP Feedback = end customers engagement on messaging is hard
- Learning is limited
- Protection of vulnerable end customers

#### We are adapting by:

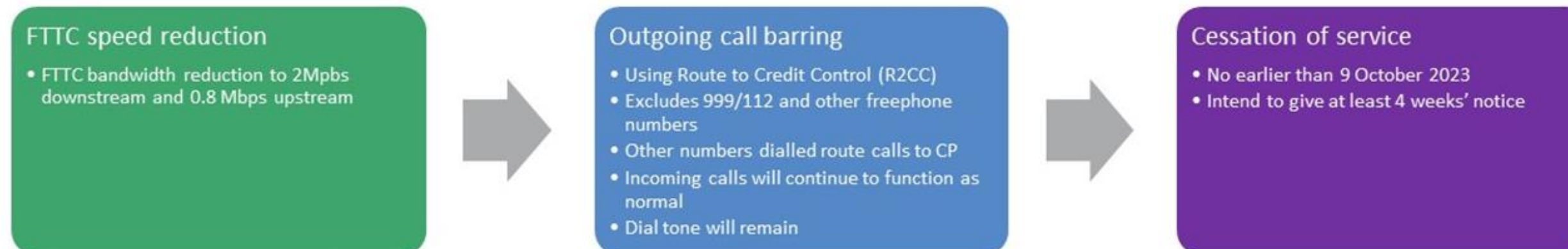
- Introducing batched service measures to prompt end customer contact to CPs:
  - Applying FTTC speed reductions
  - Applying outgoing call barring
- Keeping exemptions open

**Openreach are stepping up their CP engagement**

## Timeline of activity

Details of activity

	End April 2023	May 2023	June 2023	July 2023	August 2023	September 2023	October 2023
FTTC speed reduction	Batch 1	Batch 2 Batch 3					
Outgoing call barring			Batch 1 Batch 2	Batch 3			
Cessation of service							



**Legacy PSTN connected alarm systems will be impacted from June / July 2023**



## Notification of Stop Sell implementation Tranche 11 and Tranche 7 go live

Latest tranche updates were notified on 19 January 2023

### Tranche 7

46 FTTP priority locations will go live (stop sell) on 8 February 2023

### Tranche 11

51 new FTTP priority exchanges were announced with 12 months' notice and will be activated in tranche 11 which will go live on 16 February 2024.

Link to stop sell exchanges:

<https://www.openreach.co.uk/cpportal/products/product-withdrawal/wlr-withdrawal>

- Total number of FTTP stop sell exchanges notified – 712
- 6.5m potential THP in Trial and tranches 1a, 1b and 2-11 exchanges
- 9.5 million homes and businesses now have access to our Ultrafast full fibre network
- Next quarterly tranche notification in April 2023

### FTTP Priority Stop Sell Overview

Correct at 19 January 2023

Updated exchange numbers quoted will be accurate post the stop sell live on 08 February 2023

	Tranche	Date Implemented / due	Exchanges	Potential THP*
Active Stop Sell	Salisbury	01 December 2020	1	27k
	1a	29 June 2021	13	166k
	1b	13 October 2021	94	1.1m
	2	13 October 2021	26	337k
	3	25 January 2022	47	428k
	4	29 April 2022	69	713k
	5	02 August 2022	67	445k
	6	01 November 2022	51	298k
	7	08 February 2023	46	428k
	<b>FTTP exchanges under stop sell</b>		<b>414</b>	<b>3.9m</b>
Under Notice	8	09 May 2023	82	678k
	9	08 August 2023	68	460k
	10	09 November 2023	33	295k
	11	16 February 2024	51	513k
	TBD	Date to be determined	64	685k
	<b>FTTP exchanges under notice</b>		<b>298</b>	<b>2.6m</b>
<b>FTTP exchanges under stop sell or notified</b>			<b>712</b>	<b>6.5m</b>

New FTTP stop sell exchanges are notified 12 months in advance, on a quarterly basis

\*Reflects potential total homes and businesses passed (THP) that FTTP could be built to in those locations

Exchange notification can be found [here](#)

Openreach WLR withdrawal information can be found [here](#)

## Key Takeaways

### Trials – End Customer Contact

**January 2023** - Intention to postcard in-scope customers issued to non-engaged or materially off-track CPs. Postcards issued w/c 23/01/23.

**February 2023** - Above process repeated

**March 2023** - Emails to all CPs notifying Openreach postcards to all impacted customers

### End of Trial Activities

Batched service degradation measures to in-scope end customers, prompting engagement with their service provider:

- FTTC speed reductions (April-May 2023)

- Outgoing call barring (June-July 2023)

Exemptions remain open

Cessation of service no earlier than 9 October 2023, with at least 4 weeks' notice.

### Over to you..

What would you like to hear about?

Would you like to present on a future working group?

### UK and Trial Updates

UK base movement: We need to see an increase in migrations over the final two months in this financial year in order to hit WLR reduction target

Gap is growing against CP's forecasts in the trials (Salisbury and Mildenhall) = Increasing risk of service degradation measures for end customers

### Tranche Updates

#### Tranche 7

46 FTTP priority locations will go live (stop sell) on 8 February 2023

#### Tranche 11

51 new FTTP priority exchanges were announced with 12 months' notice. Stop sell go live: 16 February 2024.

### Useful Links

[All IP homepage](#)

[Collateral on CP Portal](#)

[Latest stop sell updates](#)

[Policy updates](#)



**#memberNOTobserver**

